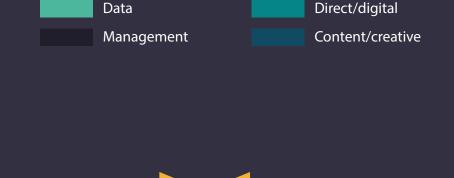
IDM Professional Skills Census

2018

The IDM's 'Professional Skills Census', in partnership with Smart Insights, focuses on one of the marketing industry's key challenges: ensuring employees' skills stay relevant in a digital age that continues to be defined by big data and technological advancements.

Where do employers and marketers need to invest time and money in order to innovate, remain competitive, address strategic challenges and take advantage of future opportunities?





Strategy/planning average skills gap = 6%

Skills gap

43%

Strategy/planning

boosting employee productivity and engagement. But, what's the outcome?

The training effect

Training is essential for closing skills gaps and





Conclusion

Marketing is evolving faster than ever and to stay competitive marketers require some fancy footwork. Technological advancement and proliferation of data are making marketing roles more data-driven

and strategic. Does this make yourself question if your company's data and management skills are up to scratch? Don't panic if the answer is 'no', many marketers have

the same perception. In this case investing in training

is the solution. Does it really pay off? Both marketers

and their companies agree it does.



